Your Ideal LIMS for
Cannabis Testing

LabLynx

Whether a startup cannabis lab or a well-established, enterprise laboratory. LabLynx has the perfect cannabis testing solution for your operational needs.

Cannabis testing labs serve America's most complex industry. New products appear every day and market demand for new cannabinoids keeps growing. Fragmented state-by-state regulations without federal support make multi-state operations challenging. Moreover, producers and retailers alike need labs to consistently—and rapidly—produce accurate potency and safety reports. Given the risks involved, cannabis testing laboratories cannot afford the mistakes inherent in manual processes.

To meet testing demands, labs have had to compromise on quality, reliability, and adaptability with cheap or free LIMS that fall far short of the professional standards that the Cannabis Industry dictates as it builds its validity.

Your lab needs a state-of-the art, SaaS, cloud-hosted LIMS, from an established and trusted name in the business, which fits your budget.

The LabLynx **CannaQA Standard Edition LIMS** is specifically designed for start-up cannabis testing laboratories that need to get up and running quickly. It gives you all the functions and features LabLynx has developed over more than two decades serving across every industry without the bigger price tag or longer implementation. The Standard Edition of our CannaQA system is specially configured and customized for CBD, hemp, and non-track-and-trace cannabis testing labs. Even better, the system can be fully set up and running product samples within a few weeks.

Designed for larger labs with higher volumes of samples, the LabLynx **CannaQA Enterprise Edition LIMS** offers you LabLynx's complete cannabis testing suite with the added advantage of complete system control and configuration. You can adjust workflows, labels, testing packages and more to fit your lab's specific needs. CannaQA Enterprise also offers direct integrations with your state's track-and-trace system.

Which LIMS solution is best for your lab?

LabLynx CannaQA
Standard Edition

For start-up cannabis testing laboratories that need to get up and running quickly

LabLynx CannaQA
Enterprise Edition

For larger labs with higher volumes of samples

Standard & Enterprise Edition Features

STANDARD **ENTERPRISE**

Receiving ✓ ✓

Receive samples either as a batch or as single samples. Unique IDs are automatically assigned (based on your own preferred format), barcode labels can be printed any time, and tests can be assigned (based on product specification, client, and/or state requirements). Upload any images or associated documents, set due dates, set priority level, and more.

Standard Test Package ✓ ✓

Receive all standard tests, with editable limit sets for each parameter. These include:
· cannabinoids (potency) · terpenes · pesticides
· residual solvents · microorganisms · mycotoxins
· heavy metals · foreign material

Regulatory-Compliant Certificate of Analysis (COA) ✓ ✓

Produce cannabis analysis reports by single sample.

Specification Management ✓ ✓

Create, store, and apply product-specific tests with limit sets that ensure effective quality control.

Entity & Contact Management ✓ ✓

Track information on every company, agency or other entity you do business with, including any associated tests or specifications, parent organizations, divisions, and individuals. Assign login credentials for accessing the client-facing web portal.

Documentation Management ✓ ✓

Centrally store and access documents while tracking revisions. Host your quality management documents, standard operating procedures, methods, specification sheets, and any other files you need to manage.

Supervisor & Analyst Worklists ✓ ✓

View sample backlog with due dates, priority, current status, who is assigned, etc. Filter and search for specific records.

Test Management ✓ ✓

Create any kind of test you need, any time, with any number and kind of process steps, parameters, and limits for each parameter. Add quality control (QC) types and frequencies automatically with the tests, or create them separately and add during analysis processes. Or choose the optional pre-loaded test set for your state or country while still having the ability to add other tests any time.

Instrument Management ✓ ✓

Track maintenance and calibration schedules, history, documents, manuals, and more.

QC Charts ✓ ✓

Identify trends using basic control charting. Multiple and more complex trending charts/graphs are available in the reports module. The Control Charts II optional feature allows for individual graphs.

Auditing ✓ ✓

Track result entry, changes, and global edits/saves, all while being accessible according to any search criteria. Keeps you compliant with all standards and regulations.

Label & Worksheet ✓ ✓

One preconfigured sample label with barcode and one analytical batch worksheet.

Data Warehouse (Default) ✓ ✓

Use the advanced search filter for data access/mining.

Client Web Portal (Reporting) ✓ ✓

Includes a client-facing web portal where your customers can log in and view/print their Certificate of Analysis reports. Customized with your logo.

Enterprise Edition Added Features

Client Web Portal (Full-Function) ✓

The Enterprise Edition includes a client-facing web portal that allows them to submit samples as well as view/print reports. Include any functions and features you need. Let clients print out barcoded labels for their samples, view and pay invoices and more. Customized with your logos and design features.

Data Warehouse (Customized) ✓

Configure the data warehouse archive table with relevant results-related fields. Customize the advanced search filter for tailored data access/mining.

Inventory Management ✓

Use barcode labels to track all stocks, standards, reagents, equipment, samples, or anything else in the laboratory. Set stock-level alerts and more. Document the check-in and out, transfer of possession, and disposal of any items in the lab.

Training Management ✓

Track all training and certifications, including training schedules, history, documentation, assigned staff, etc.

Report Management Tools ✓

Create any kind of internal metric, customer result or product analysis reports and labels, as well as other types of reports and labels, with dedicated report designer tool. Control review and approval of reports before they are issued. Filter lists by multiple criteria and export as an Excel file.

Track-and-Trace Interfacing ✓

The Enterprise Edition comes with the ability to interface with your state's track-and-trace system.

Which LIMS solution is best for your lab?

Standard Edition Pricing

License: $4,800 (or $450/mo.)
For 2 users for one year. Includes 50 named client web portal users. Additional LIMS users at $2,400/year and additional portal users at $1,000/year per 50 named users. Includes maintenance.

Hosting: $7,000/year (or $625/mo.)

System Setup & Training: $6,000
Includes 24 hours of training to the end users, not including report training (Active Reports app not included).

Integrations & Customizations:
Quoted post-implementation

Hourly Support Services: $175/hour

Total Cost for a Startup Lab Contract: $17,800
Additional services available, quoted post-implementation.

Recurring Annual Maintenance for

Hosting & Licenses: $11,800

Enterprise Edition Pricing

Please contact LabLynx for a customized quote.

Lab|Lynx

Get Your Ideal LIMS for Cannabis Testing

Schedule your free consultation and demonstration of the LabLynx CannaQA LIMS with a member of our team today.
Call: 866-522-5969 or email: sales@LabLynx.com

LabLynx.com