

Why LabLynx?



Where science gets *IT*... At LabLynx, it's our mission to provide you with your ideal, complete laboratory solution suited to the demands of your lab. No two laboratories are the same, so why should your laboratory software be?

LabLynx is not restricted by laboratory size with its flexible, expandable, and scalable solutions. We work with startup labs, enterprise labs, global labs, and every lab in between. Our dour configurable laboratory information management systems (LIMS) allow us to tailor our products to support your lab's unique operational goals and budget. We can expand to match enterprise requirements or scale to support growing laboratories.

Whether you're an analytical, healthcare, R&D, or quality control laboratory, LabLynx's diverse application library can adapt to support your workflow. We developed our software to flex and mold to multiple laboratory industry processes, giving you a platform that is uniquely yours.

Our support and services post-go-live ensure customer satisfaction. LabLynx is a LIMS vendor with over 20 years of experience, with a staff of industry experts you can trust to listen to your pain points and offer the right solutions.

Our Mission

LabLynx, Inc. strives to provide quality information technology and business solutions to the entire laboratory marketplace in order to improve lab operations, reduce costs, and continuously improve quality, while empowering the laboratory to adapt to market and regulatory demands.

LabLynx delivers the best value LIMS software solutions to our clients and community, represented as the ideal balance of quality, functionality, and service. This optimum relationship is dynamic and determined by the marketplace, and as such, LabLynx continuously innovates and adapts to the needs of the marketplace to maintain its mission.



The Five Pillars of Our Foundation

At LabLynx, we build our company and products through the lens of the five pillars that make up our foundation, or as we call them, the five Ps. Each represents an integral business aspect that is vital to our mission of developing the next generation of laboratory informatics solutions.

Principles

At LabLynx, we stand behind our corporate principles. They guide all aspects of LabLynx and are the main drivers of our mission. We strive to foster an innovative, open, client-focused environment, and our principles help assure this through adaptation.

Our core business principles:

- Open community leadership
- Client-focused innovations
- Continuous improvements to all that is LabLynx

People

From the beginning, LabLynx has taken a different approach to build our company. To better understand our customers' needs, we built a team of chemists, biologists, laboratory managers, lab quality officers, biomedical and process engineers, and business professionals to help design and develop LIMS software solutions that are used by laboratory professionals from all industries. Our people are our most valuable asset in delivering innovative laboratory solutions, and the functions performed by LabLynx staff are in support of and compliance with our mission.

Platforms

The Platforms consist of people, processes, cloud systems, and applications, organized into a digital business ecosystem (DBE) that will enable LabLynx to deliver on its mission of flexible adaptation to market and client demands. The systems and applications we use as a company are the same as those that we provide to our clients within all our product lines.

Past Experience

At LabLynx, we are never satisfied with the status quo. We want to continue to push forward in our innovation journey. But we also remember where we started; we build upon our previous products and remember the lessons learned along the way as we deliver the next generation of informatics solutions.

Planned Future

Planning and thinking outside of the box are at the core of what we do. We keep future innovations at the top of our minds, and we are always testing new technology to better support the laboratory industry. LabLynx is redefining "LIMS" as "laboratory, informatics, medical and scientific" solutions, to better reflect the ever-changing diversity of laboratories, while providing full stack IT and business solutions for those laboratories and their stakeholders. Planning for the future is at the core of the LabLynx foundation.

Five Ps

Each represents an integral aspect of our company, vital to our mission of developing the next generation of quality laboratory informatics solutions.

The LabLynx Formula for Success



TECHNOLOGY + PEOPLE + APPLICATIONS + SERVICES = THE COMPLETE SOLUTION

Technology

Your LabLynx, Inc. solution that will fit your specific laboratory processes, size, and budget is tailored from LabLynx's exclusive sciCloud.net® Informatics Platform, designed, built, and maintained specifically for laboratories of all kinds, from single-user to global corporate networks.

The LabLynx Cloud Infrastructure is housed at AWS, certified to the highest SSAE 16 SOC 2 standards, and offering you a 99.8% uptime guarantee. Database backups occur hourly and complete backups are performed daily, with backups getting stored in a geographically distant second data center. In short, no one offers better reliability, data security, and protection than LabLynx.

People

No matter what kind of technology or promises a company boasts, there is no denying that, in a practical sense, it all starts with that company's people. You need to know the vendor you are aligned with is comprised of people (a) who are qualified and experienced and (b) who you can communicate and work with. First and foremost, LabLynx is committed to interacting with you as real people: professional and courteous, with no automatons.

All LabLynx personnel, including our in-house support network, are US-based, with English as their primary language, and well-trained in our products.

Applications

Your tailored solution is packaged according to your industry, specific workflows, and needs, using the right combination of apps in the LabLynx application library to perfectly suit you.

ELab LIMS ELab LIMS is the foundation of your LabLynx software solution. ELab is flexible, configurable, cloud-based, and feature-rich, molding to your lab's specific requirements. The comprehensive, user-friendly ELab LIMS is industry-agnostic and can be configured to your lab's specific processes and nomenclature. It is also scalable, so it can grow with you as you expand.

ELab Notes ELab Notes is our electronic laboratory notebook (ELN) that fully integrates with our ELab LIMS system. ELab Notes allows you to seamlessly share data with your LIMS, saving you time and transcription errors. It also allows you to fully document projects in an environment that is scalable, secure, and easy to use.

LabDrive LabDrive is a laboratory-focused document and data hosting platform powered by NextCloud. The application includes native spreadsheet, document, .txt, and slide-deck building platforms. It also offers streamlined, secure document sharing and management capabilities, including SFTP, and can be used as a secure QR Code hosting solution.

myLabCare Improve communication and data sharing with your clients through the LabLynx myLabCare portal. Streamline test requisition and orders, sample information recording, results report access, and more. Clients can submit test requests through the LabLynx myLabCare portal, receive test progress updates in real-time, and receive result reports as soon as they are ready. They can also readily view test requisition history for easy reporting and access.

getTested Use of patient portals has become increasingly popular in health care organizations of all sizes and specialties. getTested is a unique consumer platform that allows you to build an engaging environment for your patients/customers to schedule tests, purchase your products, and manage results with ease.

LabVia LabVia connects all components with ELab's database, including the lab's instruments, creating a secure, closed, automated system that transfers data where it needs to go accurately, completely, and immediately. The ELab LIMS generates the results report and LabVia sends it to the myLabCare health provider portal.



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Services

The LabLynx team of developers and application engineers will work with your lab to tailor your LIMS experience even further.

Cloud Hosting Since LabLynx hosts your LIMS in our secure cloud platform, your lab benefits from the latest professionally managed technologies without significant investment and overhead. Your staff can access lab resources anywhere and at any time to improve productivity and collaboration. We encrypt your lab's data, at-rest and in-transit, to protect personal and proprietary information. Your LabLynx solution will run on secure AWS platforms that are certified to the highest SSAE SOC 2 standards, streamlining your lab's compliance with ISO, HIPAA, CLIA, 21 CFR Part 11, FDA, and other data standards and regulations.

LIMS Configurations Your team can add or modify methods, design reports, enforce granular user access controls, and more. You can expand your LIMS capabilities further by selecting some of our informatics apps such as ELNs, document management systems, and data visualization tools. Our LabLynx team can even take things to another level by developing customized features unique to your lab.

Integrations Your LIMS can interface with a myriad of internal and external resources. LabLynx can link your LIMS to your company's EPR, EHR, CRM, or billing systems. If you wish to eliminate errors and boost productivity, we can integrate your LIMS with your lab's instruments and automation systems. Our integration services can connect LIMS data with customer-facing web portals, or to external databases such as APLH's AIMS health network or the EPA's Water Quality Portal.

Implementation Support Based on your input, LabLynx application engineers perform the initial setup of users, standard reports, and the methods common to your industry. We perform end-to-end testing from sample reception and labeling through every test process and report. Once your LIMS goes live, LabLynx has staff standing by to help your team through the learning curve.

Migration Keeping your lab's data in one place is a productivity multiplier, which is why you may want your existing data in your new LIMS. You can draw on the extensive experience LabLynx engineers have with data migration projects. We help you plan the migration based on retention policies and regulations, customer requirements, and other priorities. Our team will copy your data into a temporary database for analysis and mapping. Finally, we will transform and transfer the data to make it accessible to everyone on your LIMS.

Validation Your LIMS plays an essential role in the quality of your lab's services. LabLynx can help validate your lab's compliance with international quality accreditations including ISO/IEC 17025 or 15189. If you operate in a regulated industry, we can validate compliance with data security and best practices regulations such as HIPAA and 21 CFR Part 11. LabLynx customers operate in every industry, so we know what it takes for your LIMS to comply with industry-specific accreditations, such as AASHTO or Nadcap.

Training Given the level of configuration and customization needed to create a LIMS that supports your lab's services, your staff will need learning resources. LabLynx will conduct online training sessions that use your LIMS implementation. Every session is recorded for your employees to review at any time. Administrator training sessions cover every aspect of managing your LIMS. We conduct separate training sessions for each role in your lab so your staff gets the information that matters most to them.

Help Desk The LabLynx online help desk is available 24 hours a day from any internet connection. Should an issue occur, your LIMS administrator will get instant responses from our US-based tech support experts. Our LabLynx help desk is also your lab's reference library for all manuals, training session videos, and other information.



Community Leadership

LabLynx, Inc. believes in transparency, community, and achieving similar goals through cooperation. Since its creation in 2000, LabLynx has become increasingly active in the laboratory informatics community. We believe in working together with you and the rest of the laboratory, scientific, and healthcare community to meet the needs we all share.

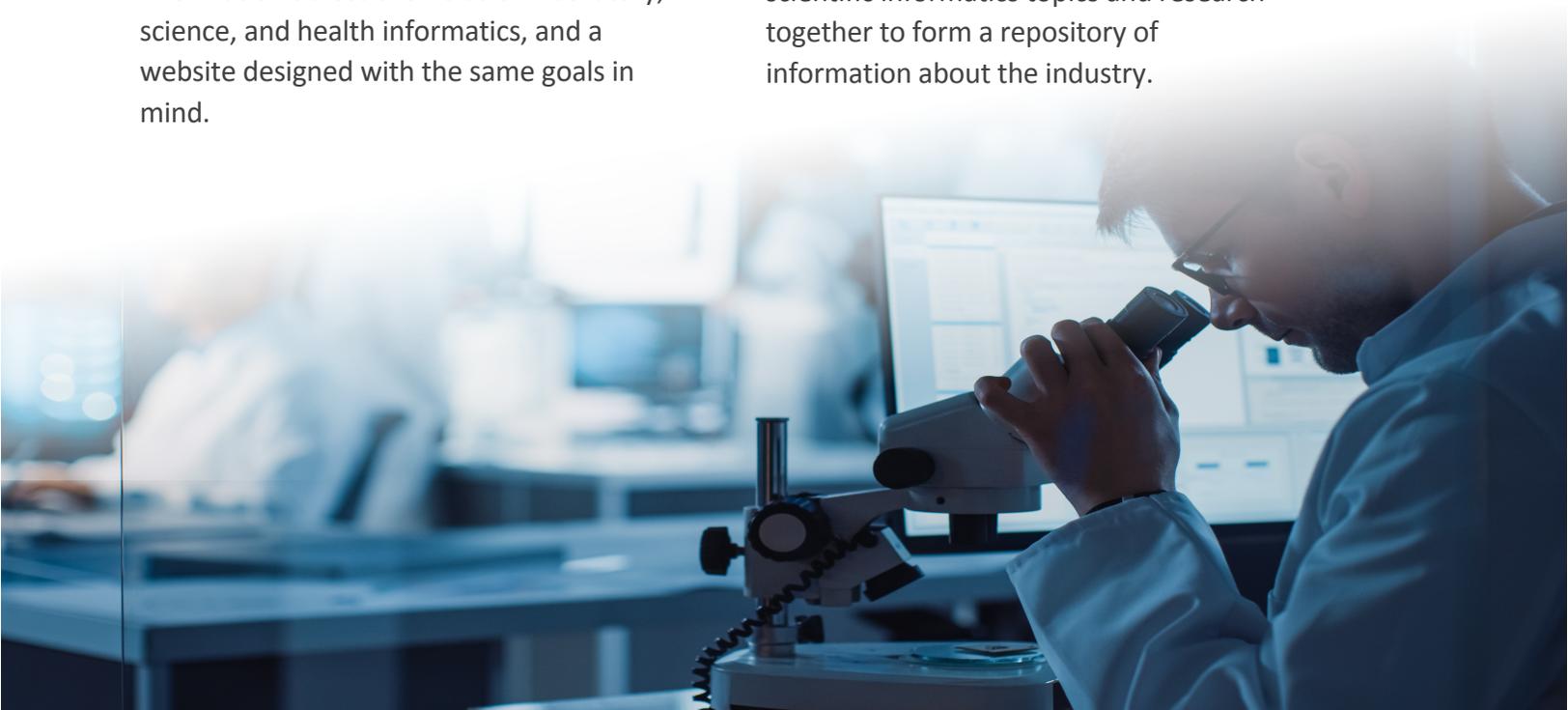
LabLynx's active communities and resources that we suggest you visit:

LIMSforum

A discussion platform created to facilitate the exchange of ideas and technical information across the fields of laboratory, science, and health informatics, and a website designed with the same goals in mind.

LIMSwiki

A Creative Commons-licensed wiki with the goal of bringing related laboratory and scientific informatics topics and research together to form a repository of information about the industry.



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Get Your Ideal LIMS

Schedule your free consultation and demonstration of the LabLynx ELab LIMS today. Call: 866-522-5969 or email: sales@LabLynx.com

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